



# Greg James >>

worked for 34 years in the pharmaceutical industry in sales, marketing and general management with a majority of that time spent in managing and coaching people to meet their potential in a Fortune 100 business.

“Several years ago, a pastor friend of mine challenged me with this comment, ‘God has a plan to use the skills that you have developed in the marketplace to serve Him in a greater way.’ It took me a long time to believe that and to discover the time had come to think deeper about that challenge. Once I spent the time and engaged a Halftime coach to help me work through the decision making process, it started to become clear. While it took almost 18 months to finalize my plan for my second half, it was the best investment I ever made. Looking back, God had it figured out all along. I just needed time and direction to listen, think and pray through the process.”

“Early in my relationship with my Halftime coach, I asked him ‘Am I normal? Do most guys have a hard time working through this?’ Luckily, he said Yes! Man, was I relieved to hear that. It made the journey a little less painful. Today I have the pleasure of helping others work through the same fulfilling process!”

While considering what was next in his second half, Greg read Halftime, spent time with a personal coach, and attended a Halftime Institute. God started to move in his heart and life to guide him toward making a change. Greg began to see a clearer picture of His plan to enlist the strengths/skills he used in the corporate setting. He believes God’s plan for him is to equip others in their second half as they serve the Kingdom of God.

Serving as Director of Strategic Partners, Greg has responsibilities for developing and serving new and existing Halftime affiliates and marketing partners. He is also active in establishing a Halftime affiliate in the greater Kansas City area and provides group facilitation and individual coaching. Greg and his wife of 35+ years, Jenn, live in Leawood, KS. They have 2 grown children and a daughter-in-law. Greg enjoys cooking, fly fishing and being involved in their local church.

**[Contact Greg]**

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